



# A European Medical Dermatology Leader

44th Annual J.P. Morgan  
Healthcare Conference

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# Our growth story in Dermatology



# Almirall today: a European research-focused medical dermatology leader

## Key figures - 9M 2025



€820.7MM

+12.8% YoY growth

Net Sales



€483.6MM

+19.4% YoY growth

Net Sales  
in Dermatology



€102.4MM

12.5% over Net Sales

R&D Investment



€180.7MM

+27.1% YoY growth

EBITDA

### Dermatology products

55

### Key disease areas

Psoriasis | Atopic Dermatitis  
| Acne | Onychomycosis |  
Actinic Keratosis | Other  
autoimmune diseases

A global biopharmaceutical leader in Europe, dedicated to medical dermatology and advancing skin science, **with the purpose of transforming patients' lives.**

- **Partner of choice** for dermatologists and patients with a broad and innovative portfolio
- **Long term vision** with a focus on sustained growth. **Projecting double-digit Net Sales CAGR** in 2023-2030
- Solid base business and **exciting dermatology growth engine**
- **Proven track record** of commercial execution, with **six successful recent launches** of both internal & external assets\*
- **Exciting pipeline with 3 Proof of Concept clinical studies ongoing\*\* and 3 to be started in the next 12 months**
- **Strong R&D capabilities** covering the whole value chain

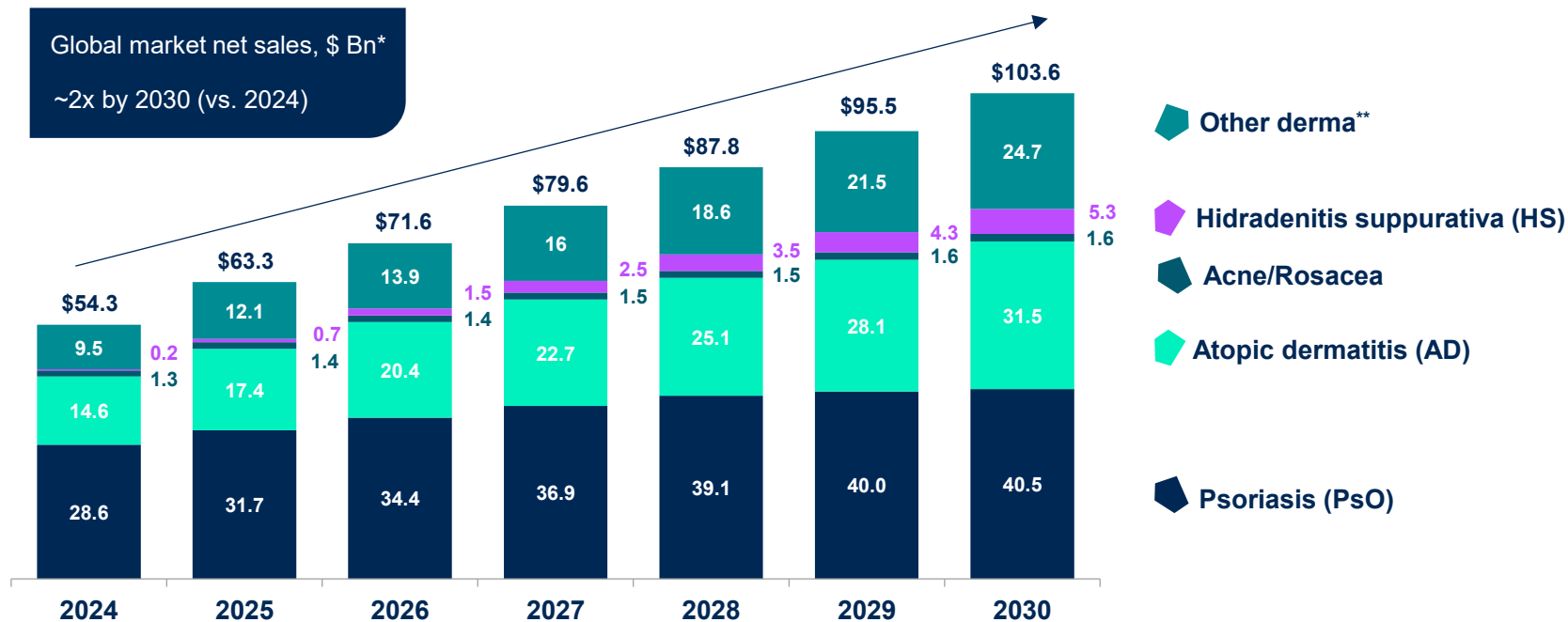
Headquartered  
in  
**Barcelona**

Total employees  
**~2000**

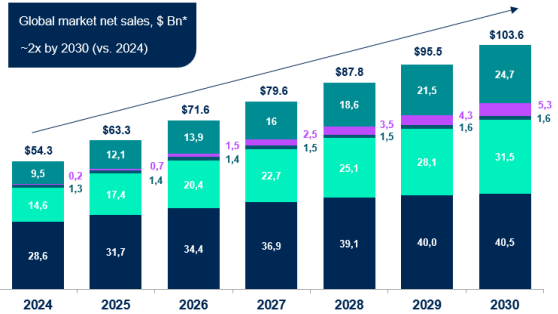
R&D employees in  
dermatology  
**~280**

No. of countries  
present in  
**+100**

# Focus on Medical Dermatology: Multiple severe unmet needs + exciting new science = sustainable high growth



# Focus on Medical Dermatology: Almirall's assets in these categories



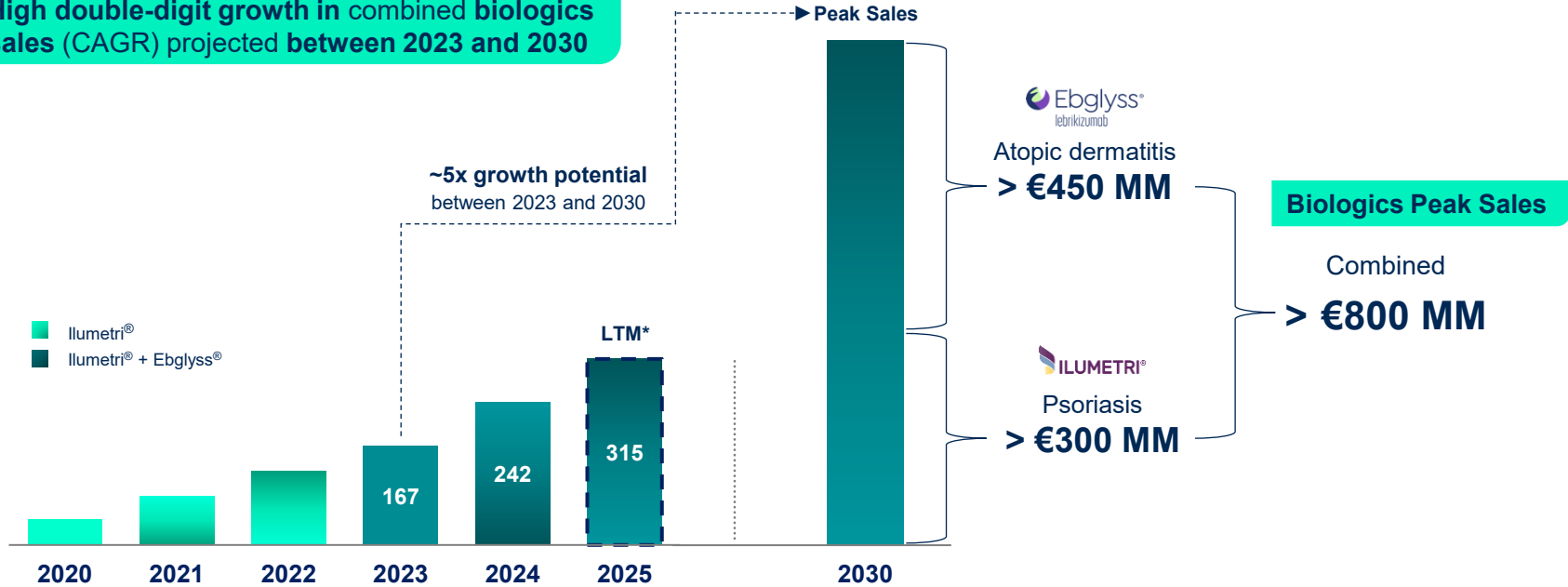
- ◆ **Other derma\*\***
  -
- ◆ **Hidradenitis suppurativa (HS)**
  - Anti-IL-1RAP mAb (Phase II) + Anti-IL-21 mAb (Phase II)
- ◆ **Acne/Rosacea**
  -
- ◆ **Atopic dermatitis (AD)**
  -
- ◆ **Psoriasis (PsO)**
  -



\* Source: Evaluate Pharma \*\* Other derma includes alopecia, onychomycosis, basal cell carcinoma, actinic keratosis, vitiligo and epidermolysis bullosa

# Sustained medium term growth: Driven by Ebglyss® & Ilumetri®

High double-digit growth in combined biologics sales (CAGR) projected between 2023 and 2030

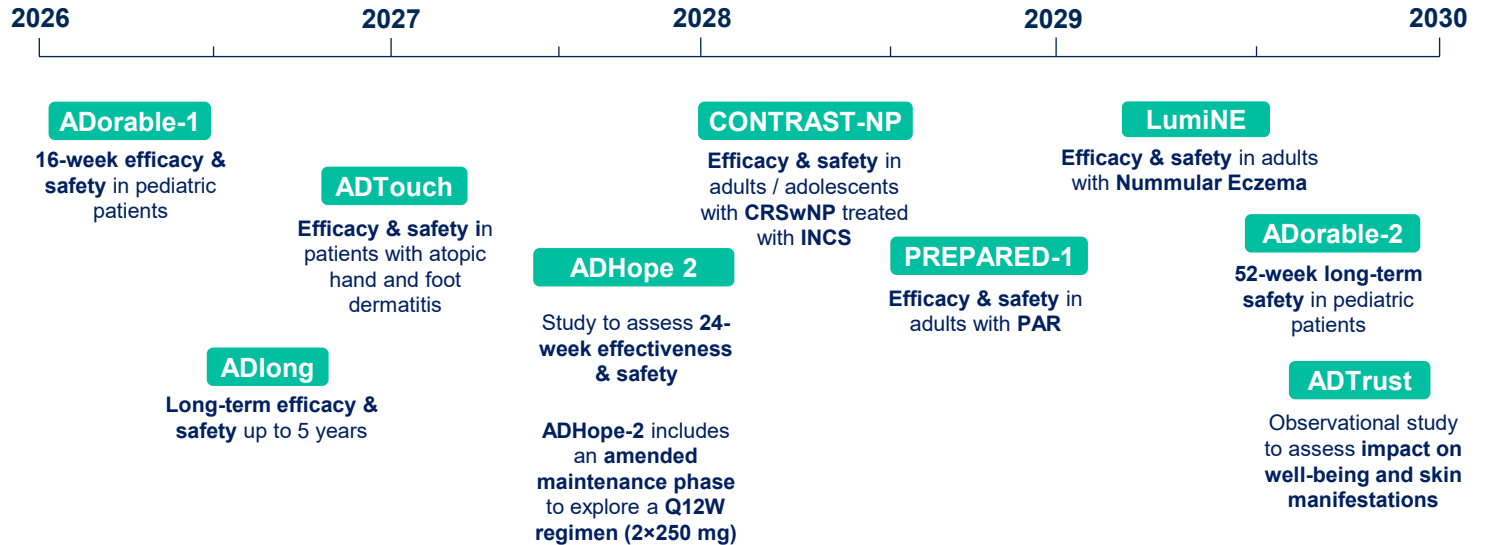


\* Latest 12 months (Q4 2024 to Q3 2025 inclusively)



# Ebglyss<sup>®</sup>: Flow of clinical data readouts to address patient needs, drive growth and value

## Estimated study completion timelines for selected studies



# Lebrikizumab: New Phase III study (LumiNE) in Nummular Eczema (NE) expected to start enrolling patients in Q2 2026

Idiopathic **chronic inflammatory skin disease** with significant **unmet medical need**

Thought to be induced by an **impaired epidermal barrier, inflammation, and microbial skin colonization**

- **Pruritic, discoid-shaped, eczematous lesions**
- Most frequently **upper and lower extremities**
- Often **chronic & recursive, hard to treat and very itchy**, and **severely affects quality of life**
- **Distinct clinical manifestation** that may occur **with or without coexisting atopic dermatitis**



- **Type 2 inflammation** plays an **important role in NE pathophysiology**
- **Significant elevations of T helper (Th) 2 cytokines**, including **interleukin (IL)-13** in the skin

- ❖ **Topical corticosteroids and topical calcineurin inhibitors often used** initially to treat NE
- ❖ However **many patients remain uncontrolled**
- ❖ Currently **no approved targeted systemic therapies**

# Guidance: Sustained growth and margin uplift

**2025 Guidance reiterated:**  
On track to deliver 2025 guidance

  
**Net Sales**  
10% to 13% growth  
vs 2024  
(€985.7 MM)

**Mid-term Guidance:**  
Sustained growth and margin uplift

**Net Sales**  
Double-digit  
CAGR  
2023-2030

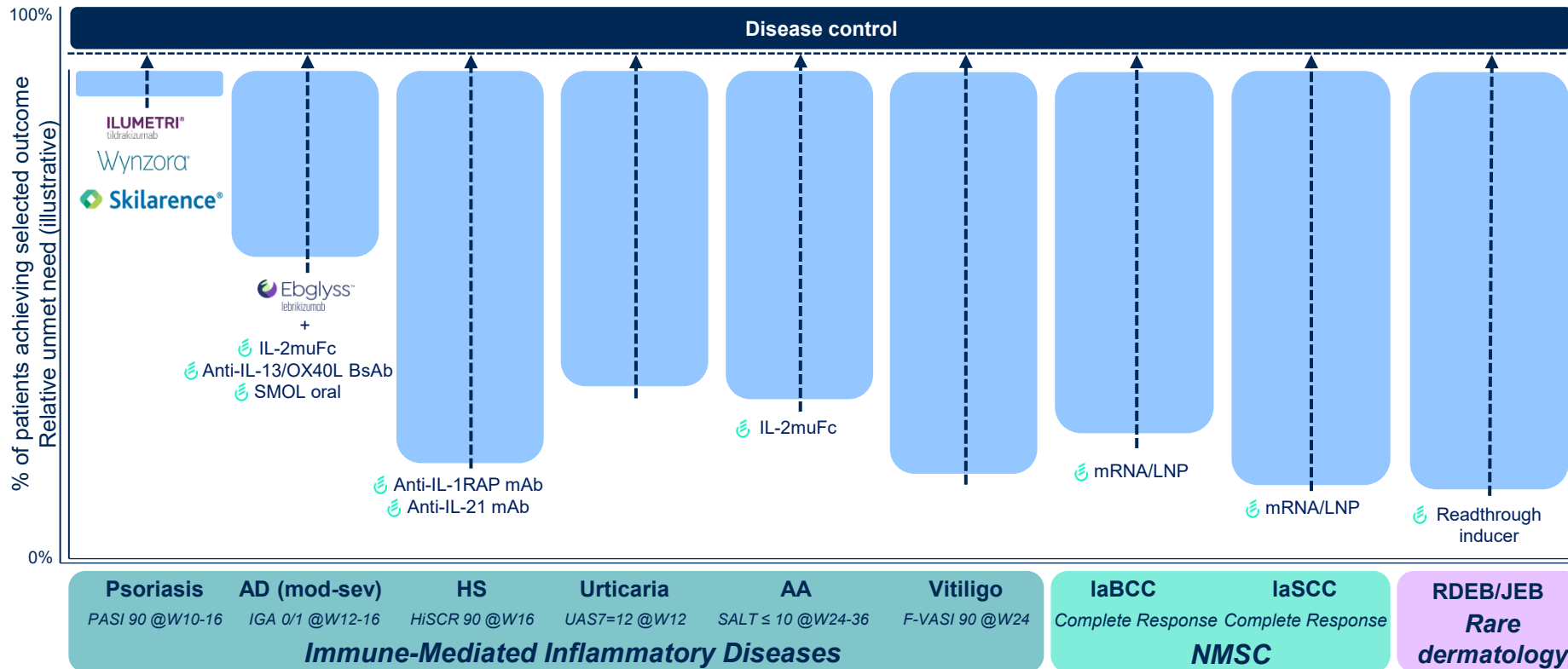
  
**Total EBITDA**  
Between  
€220 MM &  
€240 MM

**EBITDA Margin**  
~ 25% by 2028

# Transformational R&D innovation roadmap

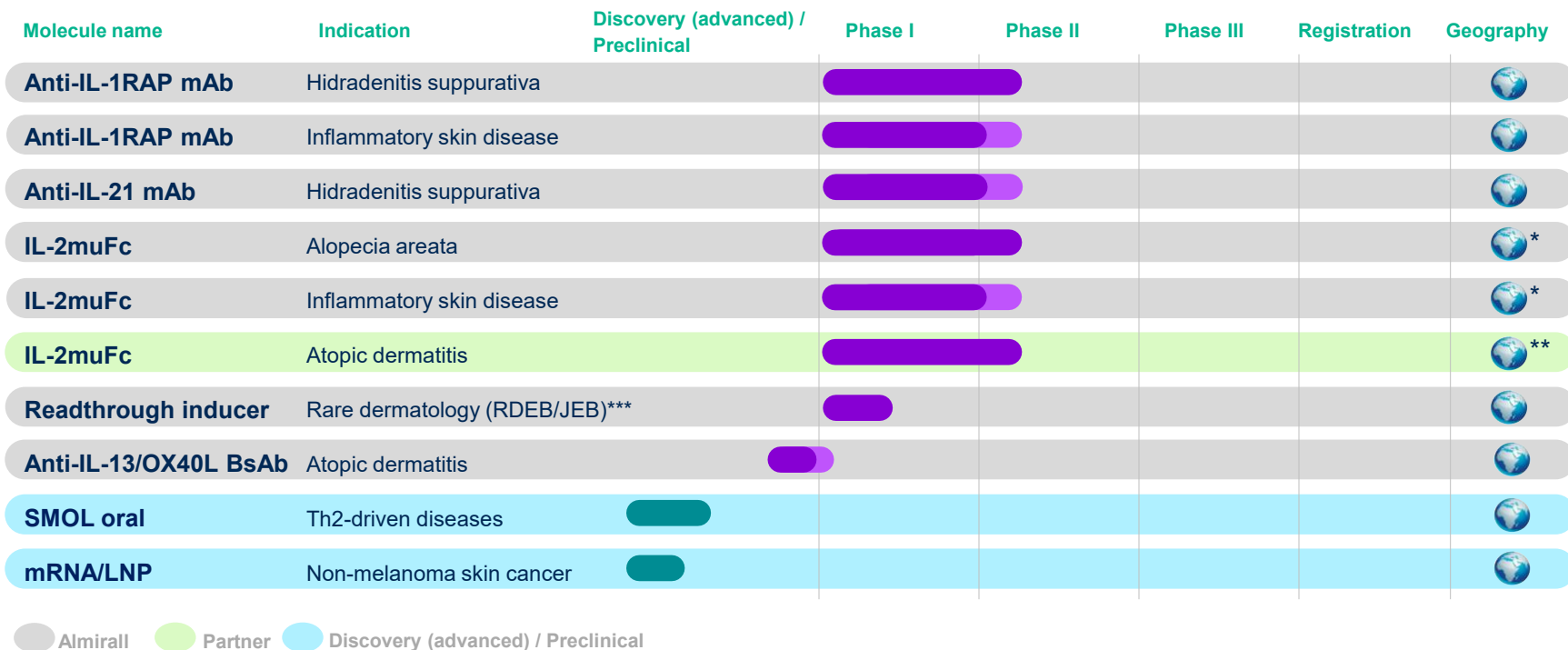


# A significant unmet need remains across many core dermatology indications – a key focus of Almirall’s R&D



Note: The efficacy across different indications cannot be directly compared, as each disease is assessed using distinct endpoints and timepoints  
 AD: Atopic dermatitis, HS: Hidradenitis suppurativa, AA: Alopecia areata, laBCC: Basal-cell carcinoma, laSCC: Squamous-cell carcinoma

# Disruptive pipeline with 3 PoC/Phase II studies ongoing\*\* and 3 planned to be started in the next 12 months, setting the foundation for future growth



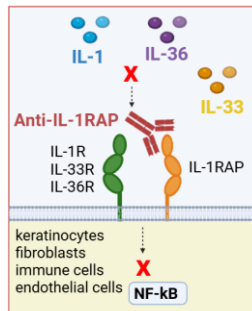
# Almirall's commitment to Hidradenitis Suppurativa: Anti-IL-1RAP mAb PoC/Phase II ongoing, Anti-IL-21 mAb approaching

HS is a complex, chronic inflammatory skin disease leading to painful nodules, abscesses, and tunnels that significantly impact quality of life, likely requiring targeting multiple, diverse pathways for full relief

## Anti-IL-1RAP mAb for deeper suppression of neutrophil-mediated inflammation

- mAb that blocks co-receptor **IL-1RAP** enabling concurrent inhibition of three different inflammatory pathways: **IL-1, IL-33 and IL-36**
- Such concurrent inhibition provides a differentiated additive approach for deeper impact on neutrophilic inflammation and epithelial hyperproliferation

- ❖ Inhibition of **IL-1 signaling** has provided clinical benefit
- ❖ Clinical data indicates **IL-36R blockade** impacted draining tunnels

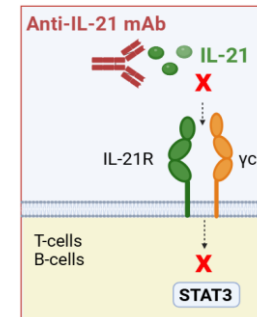


This dual strategy, targeting substantially different pathways, increases chances for success to offer potential disruptive and differentiated options for patients compared to current developments

## Anti-IL-21 mAb for dual modulation of T-cell and B-cell components

- **IL-21 is secreted** by activated T-cells where it then can **autocrine polarize T-cells** towards Th17 and **cytokine production**
- IL-21 also **stimulates B-cell class switching** and **IgG & IgA production**

- ❖ Activity seen with **IL-17A/F blocker** and **BTK/SyK inhibitors** suggest that both T- and B-cells are involved in the pathophysiology of HS
- ❖ **Blocking IL-21** could have a dual MoA in HS, by dampening T-cell and B-cell activation



# IL-2-mutant fusion protein: Entered POC/Phase II in Alopecia Areata

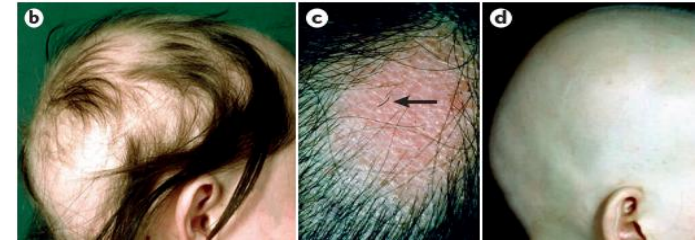
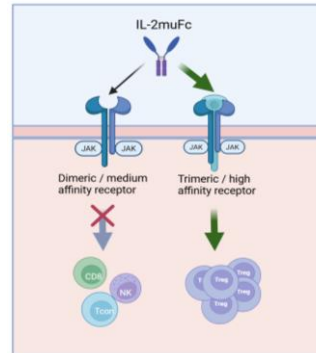
**Serious condition beyond hair loss, with physical, emotional and social impact**

- **Prevalence 0.1 to 0.2%** (but **lifetime incidence of 2%**), **44%** of cases are **moderate-to-severe**
- **Third** most common **dermatosis** in **children**

- ❖ **< 30%** of **patients** achieve **satisfactory symptom score** with the **approved drugs**
- ❖ **High unmet need** for **new therapies** providing **improved efficacy & safety** profile

**IL-2muFc selectively expands regulatory T cells (Tregs)**

- Our ambition is to **rebalance the immune system** by **stimulating the expansion of Tregs** to **treat different auto-immune diseases, including alopecia areata**
- **IL-2muFc** is an **engineered IL-2 analogue** designed to produce a **selective activation of Tregs vs T-effectors** due to **decreased affinity for IL-2R $\beta\gamma$  vs IL-2R $\alpha$**  with a **prolonged half-life compared to wild-type IL-2**



Extensive patchy alopecia areata

Active patch of alopecia areata

Alopecia universalis

**Treg enhancement has potential to rebalance the immune system and induce immune tolerance**



# Oral small molecule readthrough inducer for Junctional & Recessive Dystrophic Epidermolysis Bullosa: Currently in Phase I

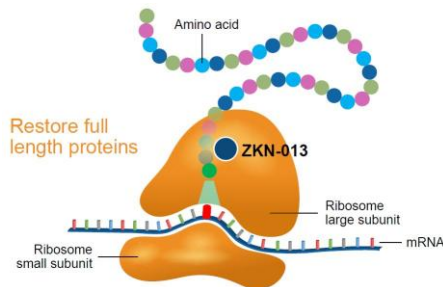
Lack of Collagen VII causes skin blisters and mucosal erosion, leading to inflammation, pain, and scarring. Patients face high risk of early death from infections, organ failure, and skin cancer, with significant clinical, economic, and social burden.

**Treatment aims to restore functional Collagen VII in RDEB patients with nonsense mutations creating premature stop codons**

**Mechanism of action aims to improve cutaneous and systemic manifestations in RDEB patients**

**Premature Stop Codons** due to nonsense mutations lead to the expression of truncated non-functional proteins which are degraded

The compound allows incorporation of a near cognate amino acid at the nonsense mutation and allows the synthesis of the full-length protein, i.e. Collagen VII<sup>1,2,3</sup>



**Absence of functional collagen VII formation** in RDEB leads to blister formation

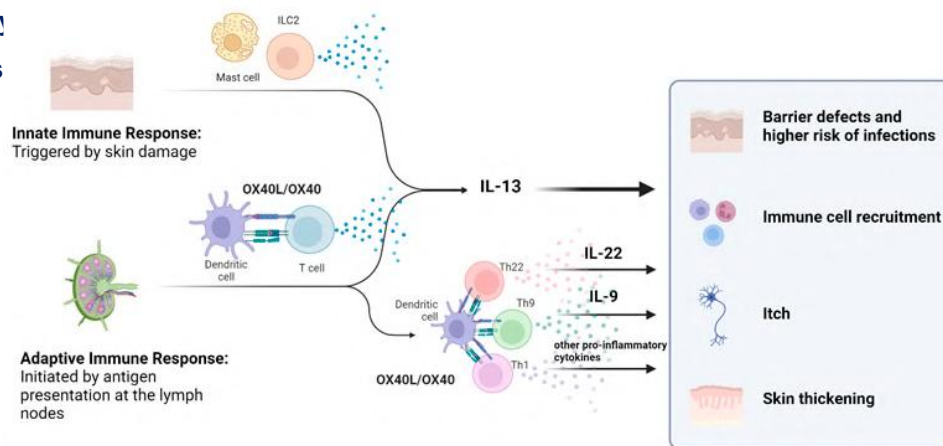
Treatment expected to strengthen skin and mucosal tissues, which will lead to reduced blistering and systemic e.g. esophageal disease improvement



# Anti-IL-13/OX40L bispecific antibody for Atopic Dermatitis: A novel bispecific antibody

Potential for broader and deeper efficacy by simultaneously inhibiting two clinically validated pathways in AD

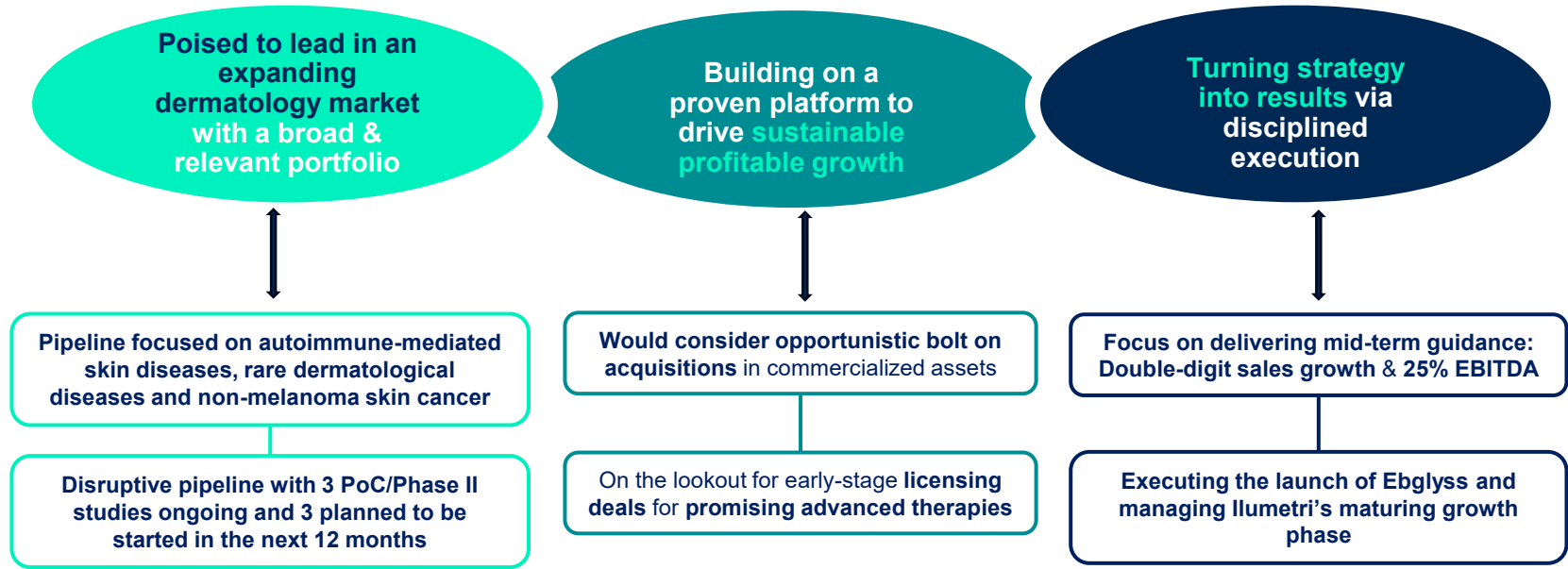
- A novel **bispecific antibody blocking IL-13 and OX40L activity**
- **The dual targeting of non-overlapping pathogenic pathways in AD could possibly lead to broader and deeper efficacy**
- **On track to start Phase I in H1 2026**
- **Preclinical toxicology package has been completed with no adverse findings**



# Closing remarks



# Powering robust biologics growth, with 6 PoC/Phase II advancing in 2026





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